

Results Preview

January - June 2023





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Turnover

€50.6M

Var. H1 2022: 9.0%

Agile reaches 9% growth in the first semester in line with guidance set for 2023.

The company achieves this sales figure through organic growth, both in technologies and platform business lines.

In addition, it grows in sales throughout most of the geographies in which it has a presence.



EBITDA

€5.4M

Var. H1 2022: 12.5%

EBITDA grows at a double-digit rate.

EBITDA grows at a faster rate than sales, driven by the company's operating leverage capabilities and the continued materialization of synergies remaining from acquisitions in previous years. All of this highlights the scalability of the business model and the positive impact of the economies of scale achieved.



***OFCF**

€2.2M

Var. H1 2022: 144%

Strong increase in cash generation up to 144% over the figure of the first half of 2022.

In yet another example of the scalability of the operating model, the company continues to strengthen its conversion rate of sales into operating cash while maintaining its investment effort in R&D.

Unaudited data

*EBITDA + R&D cost capitalisation



Net Financial Debt (NFD)

€22.1M

Var. 31.12.2022: €1.8M

€15.1M Ex. Earn-Outs



NFD/EBITDA

2.0x

Vs. 31.12.2022: 2.0x

1.4x Ex. Earn-Outs

The company consolidates the strength of its financial structure, maintaining debt coverage ratios while increasing its volume of activity.

The sustainability of the operating model has allowed a decrease of Net Financial Debt by €5.5M since the end of the first half of 2022, despite the slight increase produced since the end of 2022 as a result of the increase in activity.

The increase in financial strength is also marked by a noticeable improvement in the NFD/EBITDA ratio from 3.5x at the end of the first half of 2022 to 2.0x at the end of the first half of this year, which coincides with that of the end of the 2022 fiscal year.

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